

# NICK SIMON

## SENIOR ACCOUNT EXECUTIVE



Meet Nick Simon! Nick has been a part of the DAR PRO team since August 2019. Originally starting out with us in Chicago, Nick now lives in the Charlotte area in South Carolina, covering our business there. Working in the craft beer industry prior, Nick utilizes this knowledge to relate to customers in the food and beverage industry. In the words of his teammates, Nick has a great attitude and is always willing help whenever asked. He brings his A-game to work every day and has made a positive impact within DAR PRO.

Learn more about Nick below!

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**Q: What do you like about working for DAR PRO?**

A: The opportunities that are presented to me, and I feel like I can trust the people I am working with. Everyone is open and honest. I can communicate well with people here -- it's a great work environment for me. I know I can trust this company to support us. You can't ask for much more to be a part of a team like this.

**Q: What is it like being on our external sales team?**

A: I never feel like I really have to sell anything, but more so presenting a solution if the customer wants it. We explain who we are and why we do it. We want people to know our sustainability mission, and once we get those gears turning from interest, it's rewarding.

**Q: How do you impact the customers?**

A: One of the things I carry with me every day is a sense of purpose. The reason I am here is not just to collect as much oil as possible, we are making safer, more efficient kitchens. I want to make someone's day a lot easier in a scope of industry that I understand. If I can fix any issue or provide any service, that gives me great purpose.

**Q: What do you like to do outside of work?**

A: I play guitar everyday, I have three on my wall, my Fender, I've played for 21 years. I'm everything music, boom hit the guitar, play some blues. Stevie Ray Vaughan. Rolling Stones. Santana. I prefer the classics -- 70s, 80s, 90s rock, anything with a good beat. It's been a huge part of my life. I was in an Irish folk rock band so St. Patrick's was a busy week.

**Q: What is your favorite fried food?**

A: When I was in Chicago, Snappy's Shrimp in Irving Park. They are a customer of ours and have been frying seafood for 25 years. Their fried shrimp is incredible.