

JOE MUSSELMAN

INSIDE SALES REPRESENTATIVE - BRAND BUSINESS



Meet Joe! Joe has been a part of the DAR PRO team since May 2019, initially working as an Inside Sales Representative setting up new accounts and helping with any service needs our customers have. Now he will be working closely with our account executives as an additional resource for our larger brand customers, from new system signups and service renewals. Initially studying finance at college in Iowa, Joe's journey to DAR PRO has been an exciting one. In the words of his teammates, Joe is the go-to on the team and is always willing to help. He goes the extra mile to make sure every customer's account is correct in Oracle and works hard to maintain our customer relationships.

Learn more about Joe below!

Q: What do you like about your role?

A: I love learning things and growing my skill set. I also love learning from people. I'm excited to take care of big restaurant brands that we work with.

Q: Why do you like working for DAR PRO?

A: DAR PRO represents all these individuals; I don't think there is one person that I don't love. Everyone is very understanding, all about the love. We're doing what's best and what will add value to the organization. Everyone keeps their own identities while working for the same goal.

Q: How do you impact the customer?

A: One of the things I strive to do is listen to customers and listen to their needs, I emphasize that. Leaving them better than they were than they called in. I always try to lighten the mood, through conversation or polite tone.

Q: What do you like to do outside of work?

A: I'm an avid disc golfer. Totally nerdy to say but I love it because it gets me outside and active. I grew up playing football, so I'm all about sports. I build things and do home improvement stuff, especially with two kids now. Fixing things, cutting grass, gardening – think HGTV but a little less professional.

Q: What is your favorite fried food?

A: At the Iowa State Fair – fried Oreos.