

BILL WARDLE

SENIOR ACCOUNT EXECUTIVE



Meet Bill! Bill has been a part of the DAR PRO team for over 11 years and has been a valuable asset to the team since he joined. Based out of Cleveland, Bill handles our business in the Northern Ohio and Pennsylvania areas. He was even born in Pittsburgh and has spent most of his life in Cleveland, so he is an expert on the area. And even better, he is a Steelers fan living in Browns country. When he is not helping our customers, he can be found working on his yard; landscaping and tending to his gardens. In the words of his teammates, Bill is a veteran that understands the business and what customers value when choosing to work with DAR PRO.

Learn more about Bill below!

Q: What is your favorite part about your job?

A: The service we provide. I also love interacting with friends and neighbors when they ask what I do. I get to say: "I sell recycling services." It's an interesting story when I tell them I recycle used cooking oil. There is so much to say about us helping the environment and how many of our end products help people. There is a lot of good to tell people about our company.

Q: Since you have been working with DAR PRO since 2010, what has your experience been like?

A: I started out working on our outside sales team, but then in 2018 I helped with inside sales. It was a great opportunity to experience the situations our inside sales team faces. When I got back on the road, I was better able to help alleviate our customers' problems.

Q: How do you think you impact the customer?

A: I help them take something they often forget about and take care of that problem for them. I also get to educate them on environmental issues, such as how grease can get into soil and wreak havoc on their city's sewage system. I like that I can do that for customers and take the pain point of disposing their cooking oil away for them.

Q: What is your favorite fried food?

A: I'm a big fan of French fries. The fries from Five Guys are really good.