

AMY MATTHEWS

SENIOR ACCOUNT EXECUTIVE



Meet Amy Matthews! Amy has been a part of the DAR PRO team since August 2020, where she covers our business in Michigan and Northeastern Ohio. Growing up in Detroit, Amy is a Michigander through and through and says her favorite thing about the state is the distinct four seasons they experience. When she's not working, you can find her hanging out with her twin girls, reading or watching shows like Ted Lasso, Survivor and Game of Thrones. In the words of her team, Amy is a seasoned salesperson that works hard to understand the business in order to better serve her customers. She does a great job of connecting with her customers and her counterparts.

Learn more about Amy below!

Q: What do you like best about your role as a Senior Account Executive?

A: I like finding solutions for customers that are different from what they are expecting. They think they know how what they want, and I like to surprise them with a better solution that is new to them. They haven't considered doing it a different way. As soon as they hear that another solution exists, they are hooked.

Q: What is your favorite thing about working for DAR PRO?

A: I love the autonomy I have as a salesperson. I love that DAR PRO trusts me to service my customers in the way that I think is the best. They trust to me to succeed and fail, and they help me when I do either.

Q: What is it like being on the external sales team?

A: I love that I can go to anyone or help. And so much business is done on the phone, it's like nothing when you need to get a hold of someone quickly. It doesn't matter where we are geographically. We all are working the same way and have the same experiences.

Q: What made you want to get into this business?

A: Growing up, my dad ran a restaurant and I worked back of house, eventually moving up to front of house. I worked there through college. Years later, my husband is a chef. The food industry is something very personal to us.

Q: What is something unique that you have experienced in your job?

A: Unique thing about my experience is that the plants I work with are incredible. Everyone tells me how lucky I am to have my Michigan plants. I have good operational support behind me.

Q: What is your favorite fried food?

A: Fried mushrooms. I think it's mostly because I like cocktail sauce, but I don't like shrimp. My husband put fried mushrooms on the menu of his restaurant just for me.