

JEANIE ROSS

SENIOR ACCOUNT EXECUTIVE



Meet Jeanie Ross! Jeanie has been a part of the DAR PRO team since August of 2019 and works out of New York City as a Senior Account Executive. She covers business in the NYC, Buffalo, and Rochester areas – extending into the Niagra Falls region and even Connecticut. As a New York native, she is passionate about the state and currently resides in Brooklyn. If you need a recommendation for a restaurant in NYC, Jeanie is your go-to! In the words of her teammates, Jeanie is excellent at building relationships with our customers and goes the extra mile to ensure that our customers know that we are there for them.

Learn more about Jeanie below!

Q: Prior to working for DAR PRO, what did you do?

A: I went to Johnson & Wales and received a bachelor in food service management and an associate degree in culinary arts. After time went on, I stepped away from the food industry but worked adjacent to it. When I interviewed for DAR PRO, I was very excited. Everything that DAR PRO is doing is in line with what I value in my community – trying to shorten my carbon footprint, recycling. I still get to work with restaurants, but I'm not in the food industry.

Q: What is it like doing business in New York City?

A: New York is really quirky. Having space in New York is talked about as a luxury. Sometimes people are skeptical about when we want to put our tanks in their limited space. With space being a priority, that is a big challenge. We have to educate on safety and the green aspect of our tanks. We have to be more invested in the placement of the tank.

Q: What is your favorite thing about your role?

A: Helping find the right solution for customers, and at the same time, helping them find the best way to recycle. In the city, there are so many ways to get rid of cooking oil. Working with them and knowing that we are helping find them the best solution is great. You feel like you are contributing to making their restaurant run better and you're helping the environment.

Q: What do you think about your team?

A: It's a really nice community. When you start, there is a lot of moving parts when selling systems to customers. We stick together and help each other out. I'm a big relationships person. It's really nice to learn about our coworkers. Nothing is better than in person meetings, but we have to continue to get creative.

Q: What is your favorite fried food?

A: I like fried chicken. Shake Shack's chicken sandwich!