

# GENE SCHNEIDER

SENIOR ACCOUNT EXECUTIVE



Meet Gene Schneider! Gene has been with the company for an incredible thirty years as a Senior Account Executive. Born and raised in Chicago, Gene is still based in the Windy City, where he covers our business in the Chicago land market, as well as bits of Wisconsin and Northern Indiana. When he is not working, Gene loves to bike, hike and golf. In fact, he just did a bike ride of 26 miles! In the words of his teammates, Gene has developed very strong relationships in the Chicago market based on his vast knowledge and ability to connect with the customer. He continually strives to be the best for the company and for his customers and it shows in his ability to achieve his sales plan year in and year out.

Learn more about Gene below:

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**Q: What do you like best about your job?**

A: I like to be challenged to perform to my highest abilities every day. I enjoy helping the companies that we partner with to be safer and more efficient. I like working with the people on my team, they are experts in the field. The fact that we can get out daily and help our customers is also very special.

**Q: Since you have worked here for 30 years, have you noticed any evolution with the company?**

A: Looking at where we are today, it's amazing. I really love working here because we are so revolutionary to the point where we have kept up with the technology around us and created new paths for it. I'm amazed with what we can do with used cooking oil. We have become industry leaders in sustainability.

**Q: What has this job taught you?**

A: It has taught me to listen better and to make sure I understand before I speak. This role has also helped me plan and organize my days. It's allowed me to strategize how I'm going to approach the market and how I will apply that to everyday life.

**Q: How do you impact the customer?**

A: I provide communication and transparency between the customer and the company. I aim to provide a solution for their employees' safety. Providing solutions through a longstanding company makes my job easy.

**Q: What is your favorite fried food?**

A: Popeyes' Spicy Chicken Sandwich!