

# CHRISTINE SCHROEDER

## SENIOR ACCOUNT EXECUTIVE



Meet Christine Schroeder! Christine has been a part of the DAR PRO team since November 2015 and works as a Senior Account Executive covering business in Oklahoma, NW Arkansas, and SW Missouri. Originally from Illinois, Christine made her move to Tulsa, OK twenty years ago and now calls the city her and her family's home. When she isn't working, Christine loves to work out and be outside. In the words of her teammates, Christine is a tireless worker, always willing to go the extra mile. She is a team player, willing to put down what she is doing to help out her counterparts.

Learn more about Christine below!

### **Q: What is your favorite part about your role?**

A: My background is in operating and supervising restaurants, so for me the most rewarding part is working with restaurant operators and coming up with solutions for them. It's fun when there is a challenge. I still get to work with restaurants and be in restaurants, but when I go home, I don't have to worry about my phone ringing as much.

### **Q: How do you interact with the customer?**

A: I try to be a partner with them and let them know that they can rely on us. I don't ever feel like I'm selling anything to our customers – it's a more genuine connection. I just educate them on our equipment and our solutions. People don't just want to be sold something; they want someone to hear them out. I just ask questions -- what works for them, what doesn't, and what they need help with.

### **Q: Did you know about the recycling industry prior to working here?**

A: Not to this extent. I knew the basics of it from working in restaurants. I knew that it needed to be disposed of and that it can't be put in the trash, but that was it. It helps me relate to so many customers because I understand what they are going through. If you have a connection, that can really help you to engage in the process.

### **Q: What do you like to do outside of work?**

A: My husband and I are runners, and we like to go hiking. My family likes to go to Beaver Lake in Arkansas. We have three fourteen year olds, and they love camping. We also like to go to Turkey Mountain, a park in Tulsa.

### **Q: What is your favorite fried food?**

A: I don't eat much fried food, but mozzarella sticks from Sonic are our cheat food.