

CARTER GREESON

SENIOR ACCOUNT EXECUTIVE



Meet Carter Greeson! Carter has been a part of the DAR PRO team since 2014, coming to work with us immediately after graduating college. Working as a Senior Account Executive out of Atlanta, he covers business in areas such as South Georgia, eastern Tennessee and North Carolina. In the words of his teammates, Carter is an extremely hard worker that builds great relationships with both his customers and his coworkers. He consistently leads by example and is committed to being the best he can be in every way.

Learn more about Carter below:

Q: What is your favorite thing about your job role?

A: I enjoy what I do day-to-day and building relationships with customers and growing those. We're in the solutions business, so I am happy to bring them solutions and make their lives a little easier.

Q: Did you know about the recycling and rendering industry prior to working here?

A: I really had no idea about the industry before working here. Compared to when I was 21 and had no idea, I see an oil container now and I know exactly what it is. It's not something that you think about often. You don't drive through McDonald's and think about "Oh, where did that oil come from and where does it go?" You know that biodiesel is out there, but you don't know how big it is or how much good it does for the environment.

Q: How do you impact the customer?

A: I like to be hands-on with things. When a customer has a problem, I like to get out into the stores to see how they are doing and to make that personal connection while getting them solutions. I think being hands-on with understanding the customer and their needs will only help you find solutions that are best suited for them.

Q: What do you like to do outside of work?

A: I am a big golfer, which is actually a big help in the business world. It's helped me a lot make connections, because it is a great conversation starter. If someone has a similar interest to me like golf or sports, I love to talk about it and use that to establish a relationship with them. That can then lead more into how DAR PRO can help them, business-wise.

Q: Favorite fried food?

A: Any fried chicken. Zaxby's Chicken fingers are pretty good.